

For Immediate Release

India-Morocco Look to Strengthen Ties In The G&J Sector

Mumbai, May 21, 2021: The Gem & Jewellery Export Promotion Council (GJEPC) and Embassy of India, Morocco, jointly organised the India Global Connect on 20th May, 2021. The objective of the meet was to understand the current business scenario with regard to the gem and jewellery sector and have discussions among manufacturers, exporters and importers of both the countries, and initiate a dialogue, explore trade opportunities and project India as a viable sourcing destination.

Morocco is India's second-largest trade partner from the North African region. Currently, Moroccan global gem and jewellery imports amount to \$122 million annually, of which India's share is \$2 million.

Gracing the occasion along with other dignitaries, were His Excellency Mr. Rajesh Vaishnaw, Indian Ambassador to Kingdom of Morocco; Suresh Kumar, Joint Secretary, MoC&I, Govt. of India; Abderrahim Belkhayat, Regional Director of the Ministry of Artisans, Morocco; G.K. Pant, First Secretary (Commerce), Embassy of India, Morocco; Khalid Rahil, Director of Heritage preservation and El Hazzaz Driss, President of Morocco Jewellers Federation and Colin Shah, Chairman, GJEPC.

His Excellency Rajesh Vaishnaw, Indian Ambassador to Kingdom of Morocco, said, "India has been adding modern techniques with traditional know-how to bring it more in tune with the global market. Similarly, Morocco has been a jewellery powerhouse for many years, and the combination of low-cost and highly skilled workforce has made it a hub for the jewellery trade. Both countries can benefit tremendously by cooperating, collaborating, and exchanging ideas and expertise. Today's webinar is a first step towards the same."

Suresh Kumar, Joint Secretary, MoC&I, commented, "India Global Connect with Morocco should explore new avenues of trade and also try to understand consumer preferences to enhance the trade between the two countries. India and Morocco have enjoyed cordial and friendly relations and over the years the

bilateral relations have witnessed significant depth and growth. However, the gem and jewellery trade between the two countries is insignificant, and we should work together to achieve \$150 million trade in this sector."

Colin Shah, Chairman, GJEPC said, "Exports/imports of gems and jewellery between the two countries is negligible and needs to be increased, which can enable India and Morocco in further developing their businesses and economy in terms of production, employment, new methods, techniques, etc. We should collaborate for skilling/training. I am happy that we had a very insightful and meaningful discussion today."

The bilateral trade between the two countries amounts to \$2 billion and if the potential synergies are tapped through cooperation, the scope for growth could be tremendous.

The speakers noted that Moroccan consumers preferred locally made traditional, handmade jewellery for special occasions and for daily wear, women opted for contemporary jewellery -- by and large influenced by European aesthetics considering Morocco's proximity to the region, and its French colonial past.

Mansukh Kothari, Conener, Events, GJEPC added, "For any trade to flourish, it is important that there is constant engagement between manufacturers and buyers. Considering the current scenario, a series of Buyer-Seller meets and interaction through virtual platforms should be explored. I welcome Moroccan traders to visit our flagship shows IIJS Premiere and IIJS Signature, where they can engage with manufacturers for fulfilling their sourcing needs."

The meeting concluded with Morocco participants requesting for sharing of jewellery manufacturing skills, collaborating on areas such as transfer of technology.

Panellists from Morocco included Laila Miyara, second Vice President of the Moroccan Jewellers Federation; Mohammed Majid Lahrichi, General Secretary of the Moroccan Jewellers Federation; Ahmed Lablidi, Developer, Study Programmes for Jewellery Technicians; Azeddine Mastari, Training committee of the Moroccan Jewellers Federation; Hicham Agouramen, Member of the Moroccan Jewellers Federation; Amal Bekkali, Member of the Moroccan Jewellers Federation.

Panellist from India included Colin Shah, Chairman, GJEPC; Sushil Jain, Dialmaz Exports; Kaushik Kevdiya, Arrow Star; Sanjay Shah, Convener - Diamond Panel,

GJEPC; Vijay Kedia, Convener - Colour Gemstone Panel, GJEPC; K. Srinivasan, Convener - Jewellery Panel Committee, GJEPC; Rambabu Gupta, Convener - Silver Panel, GJEPC; and Mansukh Kothari, Convener - Events.

About The Gem and Jewellery Export Promotion Council (GJEPC)

The Gem & Jewellery Export Promotion Council (GJEPC), set up by the Ministry of Commerce, Government of India (GoI) in 1966, is one of several Export Promotion Councils (EPCs) launched by the Indian Government, to boost the country's export thrust, when India's post-Independence economy began making forays in the international markets. Since 1998, the GJEPC has been granted autonomous status. The GJEPC is the apex body of gems & jewellery industry and today represents 7000 exporters in the sector. With headquarters in Mumbai, GJEPC has Regional Offices in New Delhi, Kolkata, Chennai, Surat and Jaipur, all of which are major centres for the industry. It thus has a wide reach and is able to have a closer interaction with members to serve them in a direct and more meaningful manner. Over the past decades, GJEPC has emerged as one of the most active EPCs, and has continuously strived to both expand its reach and depth in its promotional activities as well as widen and increase services to its members.

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